

Simple. Stable. Trusted.

# SOFTWARE FINANCING WHY IT MAKES SENSE!

Providers are spending billions of dollars on software.  
And even more when consulting fees and implementation costs are factored in.  
Do you have the best software financing strategy?

## NATIONAL SPEND

Fact 1: Software is expensive.



The North American Health IT market is expected to reach \$104B by 2020.



Some providers spend over \$1.2 Billion on EHR upgrades.



Many times software is a provider's biggest annual expense. Even more than medical equipment or renovations.

## COST OF ERRORS

Fact 2: Outdated software can cause errors.



Medical errors cost providers over \$19.5 billion a year.



This could be as much as \$1 trillion a year when accounting for lost productivity.



Medical errors are the third leading cause of death in the US, after heart disease and cancer.

## WHAT YOU CAN FINANCE

Fact 3: EHR systems can be financed.



Computers, tablets, networking devices, infrastructure, hardware.



Software, cloud components, and mobile app.



Consultation and implementation costs.

## WHY FINANCE SOFTWARE?

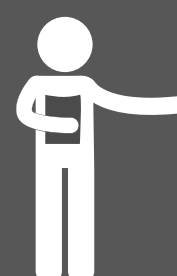
Fact 4: Financing saves time and resources.



Preserve cash



Keep software updated



Stay compliant with regulatory requirements

For information on software financing, contact us:



[financing@fahf.com](mailto:financing@fahf.com)



800.801.3830

SOURCES:

TOP ELECTRONIC MEDICAL RECORDS/ELECTRONIC HEALTH RECORDS

VENDORS: [HTTP://WWW.PRACTICEFUSION.COM/RESOURCES/BLACK-BOOK-RANKINGS-2014-TOP-EHR-VENDORS-PRIMARY-CARE-PHYSICIANS.PDF](http://www.practicefusion.com/resources/black-book-rankings-2014-top-ehr-vendors-primary-care-physicians.pdf)

MARKETS AND MARKETS REPORT: [HTTP://WWW.MARKETSANDMARKETS.COM/Market-Reports/NORTH-AMERICA-HEALTHCARE-IT-MARKET-1190.HTML](http://www.marketsandmarkets.com/Market-Reports/north-america-healthcare-it-market-1190.html)